



<https://www.hquemedia.com/job/sales-representatives/>

Sales Representatives – HQue Media

Join our sales team and help our customers get video solutions.

We are looking for sales professionals to prospect, engage, and advise customers to buy our video solutions. You will be given a list of prospects with their background information and opportunities for you to engage, help them understand the different video solutions, and convert them into loyal customers.

Most work will be done remotely, you must have a computer and a consistent internet connection.

What you will do

- Use available information to research prospects and find opportunities.
- Use the information to find and contact the prospects.
- Log and follow up with prospects via Hubspot.
- Update and share details weekly and progress with the team via slack

Experience you MUST have

- Have good communication skills
- Have good research and prospecting skills
- Be a great convertor.
- Have good sales skills
- We do not hire based on transcripts but ability.

Employment Type

Fulltime

Industry

Video Production and Photography

Job Location

Kilifi Close, 00505, South B, Nairobi

Working Hours

Flexible

APPLY NOW